

Annual Report

2017

Solar Cooking KoZon



2017

1 organisation
2nd anniversary
110 jobs in projects
€ 43.464,55 spent on projects

For the environment, health and economic independence



On the right track

Two years after the merger between Solar Cooking The Netherlands and KoZon we can wholeheartedly say that we were right in continuing together. New and former staff members make a closely-knit team, sharing experiences and exchanging ideas. Thanks to our professional support, most local partners have not only adopted a business approach, but are committed to succeed as well. It has the advantage of creating new employment opportunities and economic independence. The projects in Mali, Burkina Faso, Uganda and Kenya now employ a total of 110 people, mainly women and young people. But more importantly, this approach has led to a much faster and more sustainable dissemination of Integrated Solar Cooking (ISC) thanks to promotional and sales efforts. Unfortunately, not all our partners in Africa were able to make the change yet. This has led us to suspend projects in Senegal and Ethiopia. If in the near future they turn out to be willing to make the right effort, we are certainly prepared to assist them.

Refugees and disabled people

We wish to continue to enable the very poorest in Africa (such as refugees and

disabled people) to use solar cooking. That is why we continue to subsidise projects in support of these groups. Our existing small ISC businesses supply the cooking appliances at a discount and they also take care of training. The women pay part of the cost price and Solar Cooking KoZon pays for the rest. In 2016 and 2017 this involved a project in the Nakivale refugee camp in Uganda and a project of the organisation of disabled people FERAPH in Mali.



A student at the Lycée Technique in Sikasso, Mali explains solar cooking to a group of disabled people.

The near future

At the end of 2017 we accepted a proposal from Handicap Solidaire Burkina (HSB), who wished to start a small cooking appliances production business with their members. The project started by training the participants and conducting a market survey. We also continued our collaboration with the disabled persons organisation FERAPH in Mali. We are still holding consultations about the shape the project in the refugee camp Nakivale in Uganda should take. The follow-up project contracts in Kenya and Burkina Faso have been signed.

Successful Webinar with Solar Cookers International

Our approach generates much interest on a worldwide scale. That is why Solar Cookers International (SCI, Sacramento, USA) gave us the opportunity to explain our method through a Webinar. Over 60 organisations from all over the world participated. During the presentation two businesses held centre stage: Solar Connect Association (SCA) in Uganda and Togo Tilé in Mali. With a PowerPoint presentation we explained how

How to Promote
Integrated Solar Cooking
as a Social Business:

Two Examples of Success in Africa

these businesses came about, how they work and what the results are. Participants could ask questions via chats and after the presentation we were able to give answers straightaway. But even after the Webinar we received (and still receive) many requests for advice and cooperation or for the launch of new projects. At this stage we have started consultations with a few organisations. The PowerPoint presentation can be downloaded from our website via this link: http://solarcookingkozon.nl/wp-content/uploads/2017/08/PPP_SCK_30-8-2017.pdf

Board and staff members

The foundation has a number of enthusiastic and experienced staff members who commit themselves as volunteers to the objectives of Solar Cooking KoZon. After Clara Thomas' departure, end 2016, her function as board member/coordinator East Africa was taken over by Alewijn van Asperen. Michiel Klei came to strengthen the board as board member/coordinator West Africa.

But during the past year we also had to say goodbye to a number of staff members. Project coordinator Senegal, Wilma Gopper, decided to stop her activities when the project in Senegal could not be continued. During five years she made every effort to make a success of the project. That it did not succeed in the end was indeed a huge disappointment. Karin Gijssen took care of PR during seven years, first for KoZon and later on for Solar Cooking KoZon. Her heavy work schedule no longer allowed her to

continue. Pia Wissel, who in 2016 joined the PR work group, said goodbye in 2017. In the course of the past year so did Frank Hagedoorn and Arnoud Pollman, members of the ISC/CSI Techniques work group.

Thank you to our donors and sponsors

It is good to know that we are supported by many faithful and involved donors as well as benefactors. We would not be able to do our work without you. Also on behalf of our African partners we wish to extend our sincere thanks. We hope to be able to continue to count on your support in the future. Because we only work with volunteers we are able to keep our overheads low. This means that you can be sure that almost all of your money goes to the projects.

Lucretia Gijssen-Boerebach, President Solar Cooking The Netherlands – KoZon

Projects in East Africa

KENYA

Project in Bumala, Busia County, West Kenya

The pilot project in Bumala (not far from the Ugandan border) was completed in 2017. Farmers With A Vision (FWAV), headed by Didacus Odhiambo carried out the project. Demonstrations in the use of wood-saving ovens, hay baskets, CooKits and Solar Boxes were held in various locations throughout the region and guite a number was sold, usually on credit. The greatest demand is for wood-saving ovens and hay baskets because some days are either cloudy or rainy. Also one can continue to cook in the accustomed way. People are interested in Integrated Solar Cooking (ISC) but it requires more familiarisation. The wood-saving ovens and the CooKits were purchased whereas the women and the carpenters made the hay



Demonstration of the Solar Box in Bumala.

baskets and the Solar Boxes themselves in workshops. Taken as a whole several thousand people, mostly women, have been reached. Much has been learned, e.g. 'learning is a process and changes take time'.

New initiative: social enterprise

As a result of this experience, Didacus submitted a proposal for the creation of a social ISC enterprise. The fact that the project belongs to all those involved constitutes its social component, and also that it generates employment opportunities and money (less expenses for wood or charcoal). The board has decided to support this project with a start-up capital of €10,000. This amount is intended for marketing, the purchase of ovens and CooKits, supplies for hay baskets and Solar Boxes and to underpin repayments. It is expected that the number of items to be sold will increase substantially compared to the pilot project and that the enterprise will be independent after 2 to 3 years.

Project in Nairobi

Since April 2017 a pilot project, similar to the one in Bumala, has been underway at the Asulma Centre, a school in a poor Nairobi neighbourhood. The principal, Samuel Odhiambo, leads the project.

At the start he received a lot of support and advice from Bumala. Demonstrations are held at the Asulma Centre as well as in schools and markets in neighbouring areas of Nairobi. A number of colleagues and students participated as well. For example several students are allowed to take part in the



Great interest in solar cooking among young and old. Since the children learn it in school, they encourage their parents to start using solar cooking.

ASULMA KOZON SOLAR COOKING CLUB and to use ISC to prepare lunches for the teachers. The experiences so far are comparable to those in Bumala.



The conical solar cooker.

Conical solar cooker

Samuel Odhiambo and a blacksmith have come up with an interesting new initiative, a conical solar cooker as an alternative to the CooKit.

UGANDA

Solar Connect Association

Solar Connect Association (SCA) has been our business partner in Uganda since 2007. SCA and its Director Kawesa Mukasa enjoy a very good reputation. That is why he was invited by Solar Cookers International to address the 6th Solar Cooking International World Conference that was held in January 2017 in India.

In-company Training Gulu

The past year saw two important highlights. The first was the in-company training as described in the latest newsletter (no.3, December 2017). It is nice to see that this



SCA staff during the in-company training.

training did not only contribute to sales skills and promotion and product knowledge, but also to the strengthening of the team spirit. The 18 participants came from Kampala, Mbarara, Gulu and Kamuli (West Uganda).

Gulu (North Uganda)

Theo Sinke, our project coordinator, visited Gulu recently. Together with Labeja Yafes Festor (branch manager) he looked forward to see the progress being made by the establishment in Gulu that started in April 2017. The project had a difficult start. Changes in staff, bad weather conditions and transportation



Parabolic Cooker demonstration in Gulu.

problems hampered its progress. To give this project a more powerful momentum, its 2018 follow-up includes complete independence accompanied by a franchise formula and an adapted approach plan.

Nakivale refugee camp

The Nakivale refugee camp is the second project that was completed in 2017. The camp, run by UNHCR, at the border with Tanzania, has a very diverse population

from over ten countries, from various tribes and speaking different languages. This doesn't make communication any easier. But our director, Kawesa Mukasa masters French and Swahili and is even fluent in Arabic. The Chief Field Officer, Olivia Kanyesigye is a professional who speaks various local languages as well. She gave a very good performance



Solar cooking is explained to a number of inhabitants of the Nakivale refugee camp.

when she presented the CooKits, hay baskets and eco stoves. Thanks to our partners' knowledgeability and enthusiasm the sale of CooKits (1,146) and rocket stoves (656) topped the estimated amounts.

Setback

Unfortunately the SCA car was totalled in a collision. The SCA driver was at fault. The damage was settled with a third party by SCA's insurance. There is no money for a new car. Because of risks and costs it seems to be advisable that in future public transport be used for long distances and owned or rented transportation locally.

New projects in the pipeline

A number of initiatives are under preparation for 2018. To start with the further independence of Gulu and possibly a second project by two entrepreneurs from Kamuli (East Uganda), who wish to open their own independent establishment. They want to start the business using a franchise formula, with SCA support and financial support from Solar Cooking KoZon.

Projects in West Africa

MALI

A flourishing enterprise: Togo Tilé

The growth of the successful enterprise Togo Tilé in Mali continues to be vertiginous: between 2016 and 2017 entrepreneur Seydou Coulibaly tripled production. The hay basket in particular is very much in demand: Togo Tilé sold more than 8500 in 2017. Average monthly turnover in 2017 amounted to about 10,000,000 CFA (15,000 euro). The number of sales outlets increased to 17 and the enterprise now has a staff of 80. Therefore, Togo Tilé no longer received any financial support from SCK in 2017. Staff increase came about in collaboration with Swiss Contact who trained 80 youths especially for Togo Tilé. Togo Tilé now employs a large number of them.



At present 80 young people work for Togo Tilé.

New business premises



The new Togo-Tilé premises in Ségou, co-financed by Solar Cooking KoZon.

Togo Tilé is flourishing and is even bursting at the seams. Therefore, SCK decided end-2016 to participate in the financing of the construction of new business premises in Segou and in the purchase of a saw and welding machine, in cooperation with the government programme Programme d'Appui à la Croissance Économique et

Promotion de l'Emploi par le secteur Privé (PACEPEP). Total cost 47,000 euro, of which SCK has contributed about 22,000 euro.

End 2017 the building was just about completed and will be operational in 2018. Swiss Contact has promised to offer training free of charge in 2018 for staff that works with the new machines in order to enable them to operate the machines professionally and safely.

Visit to The Netherlands

The strong growth of the business does not only require larger premises. In 2017 Seydou Coulibaly decided to come to The Netherlands again, at his own expense, to consult with SCK about the future of their cooperation and about the streamlining of the business' supplies, namely polypropylene bags and aluminium sheets. These products are often difficult to obtain locally and so far have been supplied by SCK from The Netherlands.

He also visited Practica Foundation in Papendrecht and Amsterdam University to gain inspiration and to exchange experiences about the latest developments



Seydou Coulibaly looks at an irrigation installation powered by a solar pump at the Practica Foundation in Papendrecht.

in the field of sustainable technologies. It was again an inspiring visit and SCK looks forward to the continued development of the Togo Tilé enterprise.

Announcement of a new project: FERAPH - Mali

End 2017, the Fédération Régionale des Associations Handicapées in Sikasso, in cooperation with SCK, carried out a first project that aimed at the subsidised distribution of solar cooking appliances among its members. 33 FERAPH members bought 30 hay baskets, 30 WAPIs, 10 CooKits and 20 Solar Boxes. 50% of the purchase of these products was subsidised by the project. The Malian solar cooking enterprise Togo Tilé supplied the products. A proposal for a similar project was developed in 2017 and will be implemented in 2018.

BURKINA FASO

Tanghin

The project in the Tanghin village has continued to progress steadily in 2017. The production team has started the production of CooKits and Solar Boxes and a number has been sold, in particular thanks to a spectacular official opening attended by local and regional authorities. But sales are not yet up to par. One way to explain this is that people have to get used to the idea of cooking with the sun. A lot of energy and time has been spent on information and demonstrations to show



Interest in the cooking appliances is great. But the women still need to get used to this new way of cooking.

women and also men how it works and what the advantages of buying and using these products, may offer these households in Tanghin and vicinity.

Successful team

The first project year has ended on a positive note thanks to a very motivated team

that now has a shop and a nice production space, financed by Solar Cooking KoZon. They have also built a latrine (a very basic toilet). This type of facilities is often lacking in the village. It has a kind of educational value for interested visitors.



The project team, second on the left Carja Butijn, project coordinator Solar Cooking KoZon, during her working visit in October 2017.

The first project year showed a budget surplus because production lagged behind

expectations. This amount will now be used for the second project year that has started in the meantime. The second year focuses first on further training of the project team in the manufacturing of integrated solar cooking (ISC) products. Improvement of production quality and learning how to make hay baskets and possibly WAPIs, are the main issues here. Other topics of attention are accounting and



Even the little ones like the solar food.

administration, and marketing and information techniques that will be strengthened as well. The inhabitants and the members of the project team still see the project as a great opportunity to develop the village as well as a serious possibility to work on the preservation of a viable environment. An environment where cooking with ISC products partly eliminates the use of firewood.



Two staff members next to the board with the name of the enterprise 'Tanghin Windiga'. The name means 'Sun of Tanghin'.

Announcement of a new project: Handicap Solidaire Burkina Faso (HSB)

Handicap Solidaire Burkina Faso is a stakeholder organisation by and for disabled people in Burkina Faso. When they heard of Solar Cooking KoZon (SCK), a few of their enterprising members came up with the idea to create a business for the production of solar cooking appliances. Not only to create a better environment, but also to give disabled people an opportunity to support themselves. This idea is perfectly in line with the social entrepreneurship that SCK wishes to support. In 2017 HSB drew up a project plan, its first phase being a short training in the use of solar cooking products and their marketing, followed by an initial market survey. Potential HSB solar cooking entrepreneurs will organise sales demonstrations with solar cooking materials. These materials will be bought in Tanghin from one of the other SCK partners in Burkina. Training will take place in March 2018. On the basis of this training and the market survey, HSB will further develop the plan for their solar cooking enterprise, with the support of SCK.

Project for 2018: Solider, Lintiba

Serious work is underway on a new 2018 project in the village of Lintiba in cooperation with the Solider group, of which Delphine Ouedraogo is the president. Our project leader Carja Butijn visited the village in October 2017 and met three enthusiastic Solider representatives. An impressive and promising meeting, which led to a first project description. At present intensive consultations are taking place to develop a sound plan for 2018.

Financial annual report 2017

I. Introduction

In the past year, Solar Cooking KoZon helped implement small and larger solar cooking projects in the West and East African countries of Mali, Burkina Faso, Kenya and Uganda. In this report we will first comment on Solar Cooking KoZon's income and expenditure in 2017 (operating account) and then on the balance of accounts as at year-end closing.

II. Income and expenditure in 2017

Table 1 outlines income and expenditure generated by Solar Cooking KoZon in 2016 and 2017.

Income

Total income in 2017 decreased by over a quarter. Donations from private individuals are much lower than in previous years. One of the reasons is that the annual payment of an annuity of € 10,000.00 was only credited to our account in January 2018. Donations made by organisations (usually foundations) are somewhat less as well.

The sale of CooKits in The Netherlands reached € 453.90 this year, a record sale.

An amount for the transportation of aluminium foil to Uganda (€ 886.00) that has been outstanding for years was paid by SCA this year. Interest on the savings accounts was almost non-existent in 2017.

Expenditure

Project expenditure amounted to € 53,592.66 in 2016. In 2017 this was € 43,464.55. This amount was higher in fact, but because of problems with the bank in Burkina Faso, a number of payments could not be made to our projects in 2017. These payments figure as liabilities on the 2018 balance sheet.

In the past we always included working visit expenses in the total project amount. As project coordinators visit several projects, and sometimes two countries (Kenya and Uganda) during one working visit, we have decided not to offset working visit expenses per project, but to enter them as one total item.

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Uganda-Nakivale Refugee Settlement 1) 10.106,90 6.057,50 Benin-Pro Dogbo 1) 47,66 7.828,40 Working visits and Coordination 7.828,40 7.828,40 Techniques, renovation & development 1) 500,22 Shipping Cookits 1) 13,90 53.591,66 43.464,55 Meeting expenses 2) 112,84 521,00 Promotion and recruiting campaign 2) 264,71 471,39 Newsletter incl. shipping 2) 455,46 385,29 Pamphlets, business cards 2) 481,58 8 Website 2) 320,03 347,18 Storage 2) 666,45 580,36 Administration, bank and notary costs 2) 685,17 302,90 Shipping annual report 2) 685,17 302,90 Shipping annual report 2) 583,21 58,80 Merger expenses 3) 1.389,36 3723,48 Total expenditure 1) +2) +3) 54,981,02	Uganda SCA Kampala			2.105,50		
Benin-Pro Dogbo 1	Uganda Gulu			7.963,00		
Working visits and Coordination 7.828,40 Techniques, renovation & development 1) 500,22 Shipping Cookits 1) 13,90 Meeting expenses 2) 112,84 521,00 Promotion and recruiting campaign 2) 264,71 471,39 Newsletter incl. shipping 2) 455,46 385,29 Pamphlets, business cards 2) 481,58 *** Website 2) 320,03 347,18 Storage 2) 666,45 580,36 Administration, bank and notary costs 2) 486,09 478,14 Travel expenses staff 2) 685,17 302,90 Shipping annual report 2) 531,21 558,42 Misc. expenses (collection error) 2) 531,21 558,42 Merger expenses 3 1.389,36 3.723,48 Total expenditure 1) +2) +3) 54,981,02 47,188,03 Percentage spent directly on projects 1) 90,86% 92,10% Merger expenses 2,35% 10,00 2,35% 10,00 Implementation costs	Uganda-Nakivale Refugee Settlement	1)	10.106,90	6.057,50		
Techniques, renovation & development 1) 500,22 Shipping CooKits 1) 13,90 Meeting expenses 2) 112,84 521,00 Promotion and recruiting campaign 2) 264,71 471,39 Newsletter incl. shipping 2) 455,46 385,29 Pamphlets, business cards 2) 481,58 *** Website 2) 320,03 347,18 Storage 2) 666,45 580,36 Administration, bank and notary costs 2) 486,09 478,14 Travel expenses staff 2) 685,17 302,90 Shipping annual report 2) 531,21 558,42 Misc. expenses (collection error) 2) 531,21 558,42 Merger expenses 3) 1.389,36 3723,48 Total expenditure 1) +2) +3) 54,981,02 47.188,03 Percentage spent directly on projects 1) 90,86% 92,10% Merger expenses 2,35% 10,90% 7,90%	Benin-Pro Dogbo	1)	47,66			
Shipping CooKits 1 13,90 53.591,66 43.464,55	Working visits and Coordination			7.828,40		
Meeting expenses 2) 112,84 521,00 Promotion and recruiting campaign 2) 264,71 471,39 Newsletter incl. shipping 2) 455,46 385,29 Pamphlets, business cards 2) 481,58 *** Website 2) 320,03 347,18 Storage 2) 666,45 580,36 Administration, bank and notary costs 2) 486,09 478,14 Travel expenses staff 2) 685,17 302,90 Shipping annual report 2) 531,21 558,42 Misc. expenses (collection error) 2) 531,21 558,42 Misc. expenses (collection error) 2) 10,00 68,80 Reimbursement AFIMA 2) 3 1.389,36 3.723,48 Total expenditure 1) +2) +3) 54.981,02 47.188,03 Percentage spent directly on projects 1) 90,86% 92,10% Merger expenses 2,35% 1.359,00 7,90% Implementation costs (2) as % total costs of total costs of total costs of total c	Techniques, renovation & development	1)	500,22			
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Pamphlets, business cards 2) 481,58 Website 2) 320,03 347,18 Storage 2) 666,45 580,36 Administration, bank and notary costs 2) 486,09 478,14 Travel expenses staff 2) 685,17 302,90 Shipping annual report 2) 531,21 558,42 Misc. expenses (collection error) 2) 10,00 Reimbursement AFIMA 2) 68,80 Merger expenses 3) 1.389,36 Total expenditure 1) +2) +3) 54.981,02 47.188,03 Percentage spent directly on projects 1) 90,86% 92,10% Merger expenses 2,35% Implementation costs (2) as % total costs objective 2) 6,79% 7,90%	Promotion and recruiting campaign	2)	264,71	471,39		
Website 2) 320,03 347,18 Storage 2) 666,45 580,36 Administration, bank and notary costs 2) 486,09 478,14 Travel expenses staff 2) 685,17 302,90 Shipping annual report 2) 531,21 558,42 Misc. expenses (collection error) 2) 10,00 Reimbursement AFIMA 2) 68,80 Merger expenses 3) 1.389,36 Total expenditure 1) +2) +3) 54.981,02 47.188,03 Percentage spent directly on projects 1) 90,86% 92,10% Merger expenses 2,35% 2,35% Implementation costs (2) as % total costs objective 2) 6,79% 7,90%	Newsletter incl. shipping	2)	455,46	385,29		
Storage 2) 666,45 580,36 Administration, bank and notary costs 2) 486,09 478,14 Travel expenses staff 2) 685,17 302,90 Shipping annual report 2) 531,21 558,42 Misc. expenses (collection error) 2) 10,00 Reimbursement AFIMA 2) 68,80 Merger expenses 3) 1.389,36 Total expenditure 1) +2) +3) 54.981,02 47.188,03 Percentage spent directly on projects 1) 90,86% 92,10% Merger expenses 2,35% Implementation costs (2) as % total costs objective 2) 6,79% 7,90%	Pamphlets, business cards	2)	481,58			
Administration, bank and notary costs 2) 486,09 478,14 Travel expenses staff 2) 685,17 302,90 Shipping annual report 2) 531,21 558,42 Misc. expenses (collection error) 2) 10,00 Reimbursement AFIMA 2) 68,80 Merger expenses 3) 1.389,36 3.723,48 Total expenditure 1) +2) +3) 54.981,02 47.188,03 Percentage spent directly on projects 1) 90,86% 92,10% Merger expenses 2,35% Implementation costs (2) as % total costs objective 2) 6,79% 7,90%	Website	2)	320,03	347,18		
Travel expenses staff 2) 685,17 302,90 Shipping annual report 2) 531,21 558,42 Misc. expenses (collection error) 2) 10,00 Reimbursement AFIMA 2) 68,80 Merger expenses 3) 1.389,36 Total expenditure 1) +2) +3) 54.981,02 47.188,03 Percentage spent directly on projects 1) 90,86% 92,10% Merger expenses 2,35% Implementation costs (2) as % total costs objective 2) 6,79% 7,90%	Storage	2)	666,45	580,36		
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Reimbursement AFIMA 2) 68,80 Merger expenses 3) 1.389,36 3.723,48 Total expenditure 1) +2) +3) 54.981,02 47.188,03 Percentage spent directly on projects 1) 90,86% 92,10% Merger expenses 2,35% Implementation costs (2) as % total costs objective 2) 6,79% 7,90%	Shipping annual report	2)	531,21	558,42		
Merger expenses 3) 1.389,36 3.723,48 Total expenditure 1) +2) +3) 54.981,02 47.188,03 Percentage spent directly on projects 1) 90,86% 92,10% Merger expenses 2,35% Implementation costs (2) as % total costs objective 2) 6,79% 7,90%	Misc. expenses (collection error)	2)		10,00		
3.723,48	Reimbursement AFIMA	2)		68,80		
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Percentage spent directly on projects 1) 90,86% 92,10% Merger expenses 2,35% Implementation costs (2) as % total costs objective 2) 6,79% 7,90%				3.723,48		
Merger expenses 2,35% Implementation costs (2) as % total costs objective 2,35% 2,35% 6,79% 7,90%	Total expenditure	1) +2) +3)	54.981,02	47.188,03		
Implementation costs (2) as % total costs objective 2) 6,79% 7,90%	Percentage spent directly on projects	1)	90,86%	92,10%		
objective 2) 6,79% 7,90 %	Merger expenses		2,35%			
		2)	6,79%	7,90%		
			16.112,93	19.157,84		

In the past year the largest contributions went to Uganda, to the Gulu District, to the training of SCA staff and to the Nakivale Refugee camp, respectively: in total € 16,126.00. Two large projects in Kenya for a total amount of € 11,847. The project Togo Tilé in Mali is running entirely without financial support from Solar Cooking KoZon. However a donation that was specifically meant for this business, was transferred to Togo Tilé.

Because staff is living all across the country, travel and meeting expenses are higher since the merger. We have nevertheless been able to keep overheads reasonably low this year, i.e. at 7.9%. This means that 92.1% went straight to the projects.

III Balance sheet

The project amounts included in the balance sheet as at 31-12-2017 are intended for projects that started in 2017 and will continue in 2018, or for which commitments were made in 2017.

Table 2. Solar Cooking KoZon balance sheet as at the beginning and end of 2017

Balance as at 31-12-2016					
Balance payment account ABNAMRO	11.193,12	Capital	96.639,88		
Balance savings account ABNAMRO	44.056,09	Liability: Togo Tilé	1.525,15		
Balance payment account TriodosBank	19.123,01	Allocated to mission Uganda SCA	3.000,00		
Balance savings account TridosBank	35.297,61	Rem. Liability BF-Bon Samaritain	1.990,00		
Accounts receivable SCA aluminium foil	886,00	Rem. Liability UG-Refugee Settlemen	5.600,00		
		Remainder: Kenya-Bumala	1.750,00		
		Creditors: AFIMA	50,80		
Total balance	110.555,83	Capital and creditors	110.555,83		

Balance as as 31-12-2017					
Balance payment account ABNAMRO	5.301,86	Capital	62.482,64		
Balance savings account ABNAMRO	25.056,09	Liability: HSB	2.553,35		
Balance payment account TriodosBank	25.711,62	Liability: Tanghin 2	7.362,00		
Balance savings account ABNAMRO	35.328,42	Liability: Bumala	5.000,00		
		Liability: Asulma	8.000,00		
		Allocated to HSB	6.000,00		
Total balance	91.397,99	Capital and creditors	91.397,99		

Footnote: 1) direct expenditure for projects; 2) indirect administrative expenditure; 3) Merger expenses

Audit Committee Declaration on Foundation Solar Cooking The Netherlands - KoZon

On 6 April 2018, the Solar Cooking Foundation KoZon's audit committee audited and appraised its financial statement, accounting and further data for the year 2017. This audit concerns the financial transactions made by Solar Cooking KoZon's treasurer and not the individual projects financed by Solar Cooking KoZon.

These documents were drawn up, made available and explained on the spot by the treasurer, Mrs G. Havyarimana.

We have determined that

- The account balances on the financial statement correspond to the bank account statements (ABNAMRO and Triodos) and that those at the beginning of the financial year correspond to the financial statement of the previous financial year.
- The balance of income and expenditure corresponds to the balance of the operation (- € 19,157.84).
- 3) The capital has been stated correctly (€ 62,482.64).

We are pleased to note that overheads are low (7.9%) and that the vast majority of the financial means benefits the projects directly.

Ede, 6 April 2018.

Was signed:

Drs J.A.A. van Tienen Dr

Dr Ir. J. de Graaff

Sponsors

In 2017 we were again able to count on the support of many donors and sponsors. We wish to thank you for this invaluable support. Often private donors do not wish to be mentioned. We will therefore cite only foundations and funds.

- Stichting KCE Fonds, Eemnes: 750 euro
- Soroptimisten Wageningen: 800 euro
- Cleophas Foodconsultancy, Wageningen: 250 euro
- S. en C. van de Lee Stichting, Zwaag: 1,000 euro
- Stichting Pelgrimshoeve, Zoetermeer: 1,500 euro
- Prot. Gemeente Laren-Eemnes, Eemnes: 285 euro
- NPB Ontwikkelingssamenwerking, Bennekom: 300 euro
- Diaconie v.d. Buitengewone Wijkgemeente Vrijzinnig Hervormden, Delft:
 629 euro

- Stichting Reginafonds, Amsterdam: 1,000 euro
- Afrika Centrale, Amsterdam: 400 euro

Besides direct financial support, Solar Cooking KoZon received also contributions in kind or indirect financial support:

- Bongers Verhuizingen B.V., Wageningen: free storage for CooKits and aluminium foil and a discount on the storage of other materials.
- Drukkerij Van Eck en Oosterink, Dodewaard: 50% discount on printing costs for the Newsletter and the Annual report.

Fundraising, information and PR

Belmondo Festival

This year too Solar Cooking KoZon was present at the Belmondo Festival in Wageningen. And it was a great success again. The weather was on our side so that we were able to demonstrate our homemade products. We used the Solar Box to bake cakes and the Solar Cooker to boil eggs. The hay basket enabled us to keep everything warm. In short: a



Visitors at the Belmondo Festival are looking with enthusiasm at the Solar Cooker demonstration.

great success! We thank everybody who contributed to this special day. Until next time.



Solar Cooking KoZon staff at their stand at the Belmondo Festival. L to R Sandra van der Berg, Gaudence Havyarimana, Thijs van den Berg and Ilse Tönissen.

Presentation Waalse kerk (Walloon Church) in Delft

At the request of the church community, the Vrijzinnig Hervormden ("Liberal Reformed") in Delft, our president, Lucretia Gijssen, gave a presentation on solar cooking and on our projects in Africa in the Waalse kerk in Delft in September.

How can you support Solar Cooking KoZon?

This year again our foundation received generous support from a large number of faithful donors, foundations and organisations, among others through one-time gifts, recurring debits, legacies and annuity donations and from time to time through the proceeds of a birthday or a jubilee. We are very pleased with this and it enables us to continue our work in Africa. We hope that we may continue to count on this support in the future. Should you wish to draw attention to Solar Cooking KoZon among your visitors on the occasion of a jubilee or a celebration, we would be happy to provide information and promotional material. We are also prepared to hold demonstrations at or give lectures to associations, schools, churches or service clubs.

For requests: secretariaat@solarcookingkozon.nl or tel. 033-472 31 38.

Because our staff are all volunteers, without remuneration, our overheads are low. Therefore your contribution benefits the projects in its near-entirety.

Any donation you wish to make can be transferred to one of our two accounts. NL 57 ABNA 0404 8116 71 in the name of Solar Cooking KoZon NL 06 TRIO 0254 7056 34 in the name of Solar Cooking KoZon

We would like to keep our donors informed of developments. However, because some banks do not provide contact details any more, this is not always possible. That is why our website includes a form for one-time gifts and an authorisation form for periodical gifts. Your contact and e-mail details on this form will enable us to send you information on our activities.

The tax authorities have recognised Solar Cooking KoZon as an 'Institution for General Benefit' (ANBI). This implies that under certain conditions you can deduct your gift. On our website under the heading: 'what you can do? Donate as a private individual' there is a link to the Tax authorities. You can download the form for periodical gifts and annuities (5 years) from that link. You will need the RISN number of our foundation, which is: 855938602.

Cooperation in the project countries in 2017

Ethiopia

 ANCEDA (Arsi Nature Conservation and Environmental Development Association)

Uganda

• SCA (Solar Connect Association) www.solarconnectassociation.com

Kenya

- Farmers With a Vision
- Asulma Centre Self Help Group

Burkina Faso

- ABSPEDS (Association Le Bon Samaritain pour la Protection de l'Environnement et le Développement Social, Tanghin)
- HSB (Handicap Solidaire Burkina)

Mali

- Association Togo-Tilé de Ségou
- FERAPH (La Fédération Régionale des Associations de Personnes Handicapées)
- PACEPEP (Programme d'Appui à la Croissance Économique et Promotion de l'Emploi)

Senegal

Caritas Thiès (Ndondol)



Solar Cooking The Netherlands - KoZon

Committee of Recommendation

Drs J. Bos, Former ambassador to Sudan and Ethiopia;

Jan Pronk:

Prof Dr Ir R. Rabbinge, Emeritus University professor;

Jan Terlouw, physicist, former politician, author;

Herman Wijffels

Board:

Lucretia Gijssen-Boerebach, president;

Dicky Fisscher, secretary;

Gaudence Havyarimana, treasurer;

Alewijn van Asperen, board member/coordinator East Africa;

Michiel Klei, board member/coordinator West Africa

Project coordination:

Ethiopia: Alewijn van Asperen; Uganda: Theo Sinke; Kenya: Henk Blok; Burkina Faso: Carja Butijn; Mali:

Sandra van der Berg; Senegal: Wilma Goppel

Work group PR and Fundraising:

Regina van Tongeren and Thijs van den Berg

Photo and film archives: Miny van den Brink

Translations English and French: Lianne Faili

Audit commission: Drs J.A.A. van Tienen and Dr Ir J. de Graaff

Contact Solar Cooking The Netherlands - KoZon

Secretariat: Forel 288, 3824 LG Amersfoort. Tel. 033 - 472 31 38

e-mail: secretariaat@solarcookingkozon.nl

internet: www.solarcookingkozon.nl

Bank:

NL 57 ABNA 0404 8116 71 in the name of Solar Cooking KoZon NL 06 TRIO 0254 7056 34 in the name of Solar Cooking KoZon

COC no.: 64995356 RISN no.: 855938602

Foundation Solar Cooking KoZon The Netherlands – KoZon (Solar Cooking KoZon) has been recognised by the tax authorities as an 'Institution for General Benefit' (ANBI



Solar Cooking The Netherlands – KoZon

Solar Cooking Foundation The Netherlands – KoZon (SCK) is working in East and West Africa

- To stop further deforestation and to protect the environment;
- To promote the well-being and health of women and children;
- To create employment opportunities and to promote economic independence, in particular for women and young people.

We do this by promoting Integrated Solar Cooking (ISC) and the use of solar energy. To achieve this we have adopted a business approach. That is to say, we support and coach local organisations/individuals in creating ISC businesses that disseminate integrated solar cooking.

We have special programmes that partially subsidise the purchase of cooking appliances, for the poorest, such as refugees and disabled people.

At this moment in time we support projects in Burkina Faso, Mali, Uganda and Kenya.

Solar Cooking Foundation The Netherlands - KoZon Secretariat:

Forel 288, 3824 LG Amersfoort Tel. 033 – 472 31 38

Algemeen Nut

Bank:

NL 06 TRIO 0254 7056 34 in the name of Solar Cooking KoZon Foundation NL 57 ABNA 0404 8116 71 in the name of Solar Cooking KoZon Foundation

COC Arnhem – Trade register 64995356 RISN-number: 855938602

The foundation has been recognised by the tax authorities as an 'Institution for General Benefit' (ANBI)

e-mail: secretariaat@solarcookingkozon.nl internet: www.solarcookingkozon.nl

